

SENTINEL RESILIENCE
PRIVATE PREPAREDNESS ADVISORY

The Client Journey



*What to expect, step by step,
at every level of engagement*

CONFIDENTIAL · PREPARED FOR CLIENTS OF SENTINEL RESILIENCE

HOW THIS WORKS

EVERYONE STARTS AT THE SAME DOOR

Every client, at every level, begins with the same two steps — a free assessment, then an honest conversation about what it found. Nothing is sold before both have happened.

1 **Sentinel Resilience Assessment** · Free · 12 minutes

A confidential 40-question self-assessment across all eight pillars of household readiness. You receive your scored results immediately — where you stand, and the gaps that matter most — and the Household Continuity Directive, a document your family completes at the kitchen table.

WHAT YOU RECEIVE Scored results across 8 pillars · your Sentinel Resilience Score and band · your top three priority vulnerabilities · the Household Continuity Directive

2 **Priority Strategy Call** · 60 minutes · \$99 for a limited time

A private call — video or phone, your choice — built on your completed assessment. We review your results together, identify your three highest priorities in plain language, and you receive one honest recommendation — including, when it is true, that no engagement is necessary. Parents of children roughly eleven to fifteen also receive the family module, “Raising a Resilient Household.”

WHAT YOU RECEIVE Your three priorities explained · one clear recommendation with reasoning · a written summary within 24 hours that opens with the one thing to do this Sunday · the fee credited in full toward any engagement begun within 90 days

THE STANDARD

“If a full engagement isn’t the right fit for what you need, we will say so directly — and point you somewhere better.”

Starter Audit

\$2,500 · 2 WEEKS · 2 SECURE VIDEO SESSIONS · REMOTE

Who this is for — Households that want their completed assessment verified — every claim checked against evidence — with a clear, sequenced read on what to do next.

- 1 Engagement & Intake** · Days 1–2
Your agreement is in place and secure intake opens. Your completed assessment is reviewed in full — the engagement builds on what it already found, rather than starting over.
WHAT YOU RECEIVE Engagement agreement · secure intake · full assessment review
- 2 Discovery & Verification** · Days 3–9
A 75–90 minute discovery session, followed by document- and photo-based verification of what your assessment claims: what exists, what is current, and what would actually hold.
WHAT YOU RECEIVE 75–90 minute discovery session · document and photograph verification
- 3 Report & Debrief** · Week 2
A written findings report with a 90-day roadmap sequenced by what would cause the most harm first, and a referral slate for the gaps that belong with a specialist — walked through together in a 60-minute debrief.
WHAT YOU RECEIVE Findings report · 90-day roadmap · referral slate · 60-minute debrief with the presentation delivered the same day · strategy call fee credited
- 4 Sixty-Day Follow-Up** · +60 days
A 30-minute call to review your progress against the roadmap and answer what has come up since.
WHAT YOU RECEIVE 30-minute progress call

Essential Audit

\$5,000 · 3–4 WEEKS · 3 SECURE VIDEO SESSIONS · REMOTE

Who this is for — Households ready for live verification across all eight pillars — not what the paperwork says, but what would hold — and who want working protocols, not only findings.

1 Engagement & Intake · Week 1

Agreement in place, with asynchronous intake and document review. The engagement covers all eight pillars, prioritized by what your assessment scored lowest.

WHAT YOU RECEIVE Engagement agreement · asynchronous intake and document review

2 Discovery & Live Verification · Weeks 1–2

Two 90-minute discovery sessions with guided live video verification across all eight pillars. You show, we verify, together — the difference between believing something works and knowing it does.

WHAT YOU RECEIVE Two 90-minute discovery sessions · guided live video verification, all 8 pillars

3 Protocols Built · Weeks 2–3

Two working protocols built from your household's own answers — a family communication plan and a crisis decision framework — alongside a prioritized action plan on a six-month horizon.

WHAT YOU RECEIVE Two working protocols · prioritized action plan (6-month horizon)

4 Debrief, Certification & Completion · Weeks 3–4

A 90-minute debrief including a live walkthrough of your protocols, revised with you in the room. Because your answers have now been verified against evidence, your engagement concludes with a verified re-score and your Sentinel Verified certificate.

WHAT YOU RECEIVE 90-minute debrief with protocol walkthrough · verified re-score · Sentinel Verified certificate — signed and mailed, valid twelve months · named referrals · designed digital report · strategy call fee credited

Full Preparedness Audit

\$15,000 · 6–8 WEEKS · 10+ SECURE VIDEO SESSIONS · MOST POPULAR

Who this is for — Established families who want the complete, integrated picture — every domain examined as one system, with the household in the room and the plans practiced, not merely written.

- 1 Onboarding & Intake · Week 1**
A welcome sequence, a document-preparation guide, and a 60-minute intake conversation: your situation, your household, and what prompted the assessment. Everything that follows is informed by it.
WHAT YOU RECEIVE Engagement agreement · 3-part onboarding · 60-minute intake call
- 2 Document Review · Week 2**
Your actual documents — estate plan, insurance declarations, entity structures, financial continuity — reviewed against a preparedness framework. What exists, measured against what would hold up.
WHAT YOU RECEIVE Pre-engagement document review
- 3 Residential Security Referral · Weeks 2–3 · where warranted**
Where a physical assessment of your property is appropriate, we introduce a vetted residential security professional and integrate their findings into your roadmap.
WHAT YOU RECEIVE Vetted specialist referral · findings integrated into your roadmap
- 4 Pillar Working Sessions · Weeks 2–6**
Six 90-minute working sessions covering all eight pillars as a single system — because gaps in one domain compound the gaps in another. A mid-engagement checkpoint keeps the work honest.
WHAT YOU RECEIVE Six 90-minute working sessions · mid-engagement checkpoint · gap matrix showing interdependencies
- 5 Household Tabletop · Week 6**
A facilitated exercise in which your household runs its own plans under realistic conditions. The distance between a plan that exists and a plan that works is practice.
WHAT YOU RECEIVE Facilitated household tabletop · structured debrief
- 6 Bound Report & Continuity Binder · Week 7**
A professionally produced bound report — eight pillars scored, a gap matrix, and a roadmap sequenced by consequence — together with your continuity binder and a 12-month maintenance calendar.
WHAT YOU RECEIVE Bound assessment report · risk-sequenced roadmap · continuity binder (first edition) · 12-month maintenance calendar

7 **Executive Debrief & Certification** · Weeks 7–8 · 2 hours

The centerpiece. Every finding reviewed together, interdependencies explained, every question answered. Never rushed. Your verified re-score is presented here, and your certificate follows by mail.

WHAT YOU RECEIVE Two-hour executive debrief · verified re-score · Sentinel Verified certificate — signed and mailed, valid twelve months

8 **Introductions & Follow-Up** · Week 8, then +60 days

Two to three warm, personally briefed introductions to vetted professionals in your highest-priority gaps — then a structured check-in two months on.

WHAT YOU RECEIVE 2–3 warm specialist introductions · 45-minute follow-up at 60 days

Principal Resilience Program

\$50,000 · 8–12 WEEKS, THEN ONGOING · BY APPLICATION

Who this is for — Principals with complex households, significant assets, or multiple entities — where a single snapshot is not sufficient, and the relationship, not the report, is the product.

- 1 Application & Engagement · Week 1**

Accepted by application and confirmed only when both parties are confident the scope, the timeline, and the working relationship are right. The agreement covers multiple principals and entities.

WHAT YOU RECEIVE Mutual-fit confirmation · engagement agreement
- 2 Phase-Based Intake · Weeks 1–3**

Intake extends across every principal who carries risk — spouse, adult children in the household, business entities where relevant.

WHAT YOU RECEIVE Multi-principal intake · entity-level scoping
- 3 Eight-Domain Assessment & Review · Weeks 3–6**

All eight pillars assessed together, with document review and residential security referrals across your properties where warranted, their findings integrated throughout.

WHAT YOU RECEIVE 8-pillar assessment · document review · security referrals integrated · bound report and full gap matrix
- 4 Primary Debrief & Certification · Weeks 6–8**

A 90-minute debrief in which everything is synthesized across all principals and every domain, including your verified re-score.

WHAT YOU RECEIVE 90-minute primary debrief · verified re-score · Sentinel Verified certificate — signed and mailed, valid twelve months
- 5 Family Briefing & Advisor Coordination · Weeks 8–10**

A briefing with your household, plus a written coordination brief delivered to each of your existing advisors describing the gaps in their domain and the questions raised — so everyone works from the same picture.

WHAT YOU RECEIVE Family briefing · written advisor coordination briefs
- 6 Household Emergency Protocol · Weeks 9–11**

A professionally produced, laminated reference for your family: communication plans, rally points, contacts, financial access, medical protocols, decision authority. Usable without power, without internet, and without you.

WHAT YOU RECEIVE Household Emergency Protocol (laminated)

7

Tabletop Exercises · Weeks 10–12

A minimum of two structured scenario exercises in which your household practices the plans built during the engagement.

WHAT YOU RECEIVE Two or more facilitated tabletop exercises

8

Ongoing Relationship · At delivery, then annually

Your engagement becomes an advisory relationship: twelve calls a year, same-day response for urgent matters, unlimited briefed introductions, and a complete re-assessment every twelve months — which renews your certificate.

WHAT YOU RECEIVE Annual retainer included in year one (\$12,000 value) · unlimited specialist introductions · full 8-pillar annual re-assessment and certificate renewal

AT EVERY LEVEL**WHAT IS TRUE OF EVERY ENGAGEMENT**

- ◆ **We sell nothing, and we accept nothing from anyone we recommend.** No products, no commissions, no referral fees — which means every finding you hear has exactly one reason behind it: the evidence.
- ◆ **Every engagement concludes with a verified re-score.** You see, in numbers, how far your household actually moved — measured on the same instrument that started the conversation.
- ◆ **Engagements at Essential and above earn the Sentinel Verified certificate.** Verification means an advisor examined your answers against evidence — not that you reported them. Your certificate states your verified score, band, standard version and dates; it is signed, printed on heavy stock, and mailed, with a digital copy alongside. A verified score of 80 or above additionally earns the Certified Resilient mark. Certificates are current for twelve months and renewed by re-verification — included in the retainer, \$2,500 otherwise — and they are shared at your direction only.
- ◆ **Your strategy call fee is credited in full** toward any engagement begun within 90 days of the call.
- ◆ **Nothing is named without your permission.** No client is identified in our marketing, our conversation, or anywhere else without written consent. Discretion is not a policy here; it is one of the values the practice is built on.
- ◆ **You are told the truth, including when it costs us the work.** If a lower tier serves you better, we will say so. If nothing we offer is what you need, we will say that too.

We exist to make the world more resilient — one household at a time. We look forward to the conversation.

Chris Leming · Founder · Sentinel Resilience · sentinelresilience.co